



Reynolds Group Holdings Limited

Q2 2018 Results

August 1, 2018



Disclaimer

This presentation may contain “forward-looking statements” as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain the words “believe”, “anticipate”, “expect”, “estimate”, “intend”, “project”, “plan”, “will likely continue”, “will likely result”, or words or phrases with similar meaning. Forward-looking statements involve risks and uncertainties, including, without limitation, economic, competitive, governmental and technological factors outside of the control of Reynolds Group Holdings Limited (“RGHL”, “Reynolds” or the “Company”), that may cause Reynolds’ business, strategy or actual results to differ materially from the forward-looking statements. Factors that could cause actual results to differ materially from the forward-looking statements include without limitation:

- risks related to future costs of raw materials, energy, and freight, including the impact of tariffs, trade sanctions and similar matters affecting our importation of certain raw materials or sales of our products;
- risks related to economic downturns in our target markets;
- risks related to changes in consumer lifestyle, eating habits, nutritional preferences and health-related and environmental concerns that may harm our business and financial performance;
- risks related to complying with environmental, health and safety laws or as a result of satisfying any liability or obligation imposed under such laws;
- risks related to the impact of a loss of any of our key manufacturing facilities;
- risks related to our dependence on key management and other highly skilled personnel;
- risks related to the consolidation of our customer bases, loss of a significant customer, competition and pricing pressure;
- risks related to any potential supply of faulty or contaminated products;
- risks related to exchange rate fluctuations;
- risks related to dependence on the protection of our intellectual property and the development of new products;
- risks related to pension plans sponsored by us and others in our control group;
- risks related to strategic transactions, including completed and future acquisitions or dispositions;
- risks related to our hedging activities which may result in significant losses and in period-to-period earnings volatility;
- risks related to our suppliers of raw materials and any interruption in our supply of raw materials;
- risks related to information security, including a cyber-security breach or a failure of one or more of our information technology systems, networks, processes or service providers;
- risks related to our substantial indebtedness and our ability to service our current and future indebtedness;
- risks related to restrictive covenants in certain of our outstanding notes and our other indebtedness which could adversely affect our business by limiting our operating and strategic flexibility;
- risks related to increases in interest rates which would increase the cost of servicing our variable rate debt instruments; and
- risks related to other factors discussed or referred to in our quarterly reports and our annual report, including in the section entitled “Risk Factors.”

Some financial information in this presentation has been rounded and, as a result, the figures shown as totals in this presentation may vary slightly from the exact arithmetic aggregation of the figures that precede them.

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Disclaimer

Explanatory Note on Non-GAAP Financial Measures

In this presentation, we utilize certain non-GAAP financial measures, including EBITDA, Adjusted EBITDA and Pro Forma Adjusted EBITDA, that in each case are not recognized under IFRS or U.S. GAAP. These measures are presented as we believe that they and similar measures are widely used in the markets in which we operate as a means of evaluating a company's operating performance and financing structure. They may not be comparable to other similarly titled measures of other companies and are not measurements under IFRS, U.S. GAAP or other generally accepted accounting principles, nor should they be considered as substitutes for the information contained in the financial statements included in this presentation.

EBITDA, a measure used by our management to measure operating performance, is defined as profit (loss) from continuing operations plus income tax, net financial expenses, depreciation of property, plant and equipment and amortization of intangible assets. EBITDA is not a measure of our financial condition, liquidity or profitability and should not be considered as a substitute for profit (loss) for the year, operating profit or any other performance measures derived in accordance with IFRS or as a substitute for cash flow from operating activities as a measure of our liquidity in accordance with IFRS.

Adjusted EBITDA is calculated as EBITDA adjusted for particular items relevant to explaining operating performance. These adjustments include significant items of an unusual nature that cannot be attributed to ordinary business operations, including items such as non-cash pension income or expense, restructuring and redundancy costs and gains and losses in relation to the valuation of derivatives. Pro Forma Adjusted EBITDA is defined as Adjusted EBITDA as adjusted to provide the full-period effect of implemented cost savings programs, divestments, acquisition synergies and business acquisitions to the extent not reflected in Adjusted EBITDA. Adjusted EBITDA is not a presentation made in accordance with IFRS, is not a measure of financial condition, liquidity or profitability and should not be considered as an alternative to profit (loss) for the period determined in accordance with IFRS or operating cash flows determined in accordance with IFRS. The determination of Pro Forma Adjusted EBITDA contains a number of estimates and assumptions that may prove to be incorrect and differ materially from actual.

Additionally, EBITDA, Adjusted EBITDA and Pro Forma Adjusted EBITDA are not intended to be a measure of free cash flow for management's discretionary use, as it does not take into account certain items such as interest and principal payments on our indebtedness, working capital needs, tax payments and capital expenditures. We believe that the inclusion of EBITDA, Adjusted EBITDA and Pro Forma Adjusted EBITDA in this presentation is appropriate to provide additional information to investors about our operating performance to provide a measure of operating results unaffected by differences in capital structures, capital investment cycles and ages of related assets among otherwise comparable companies. Because not all companies calculate EBITDA, Adjusted EBITDA and Pro Forma Adjusted EBITDA identically, the presentation of these non-GAAP financial measures may not be comparable to other similarly titled measures in other companies.

Presenters Overview

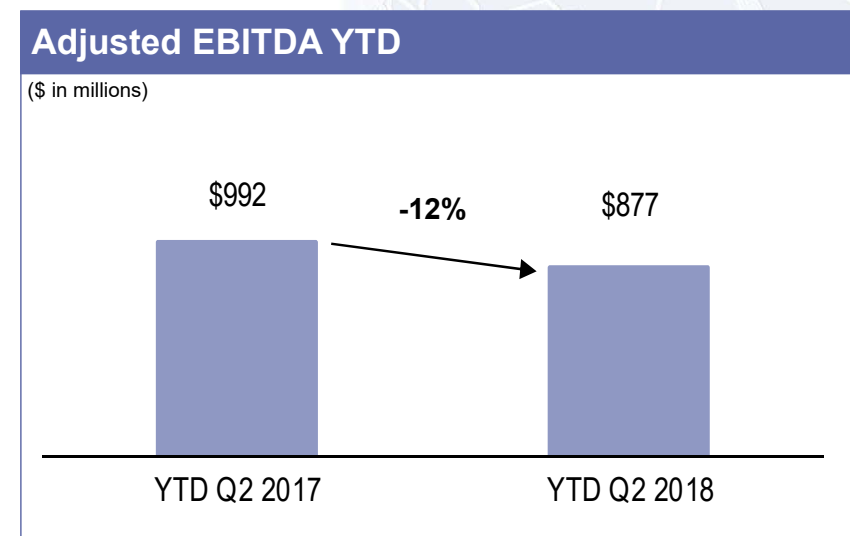
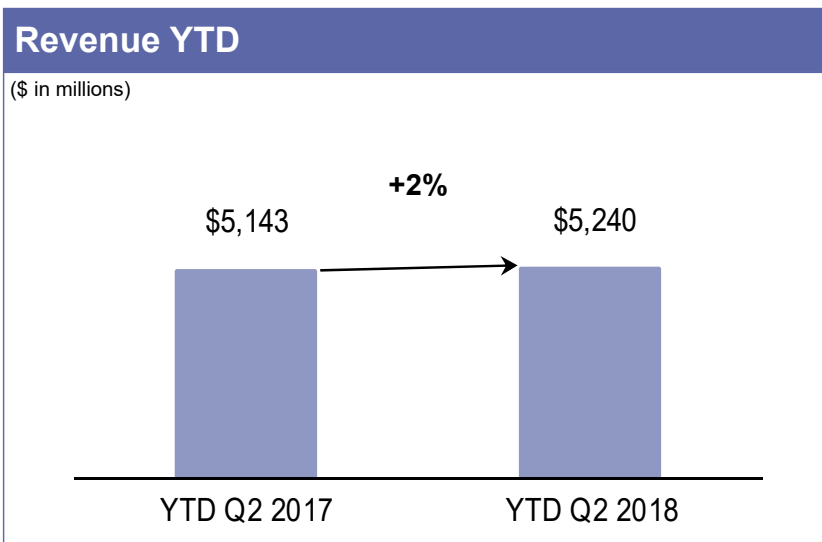
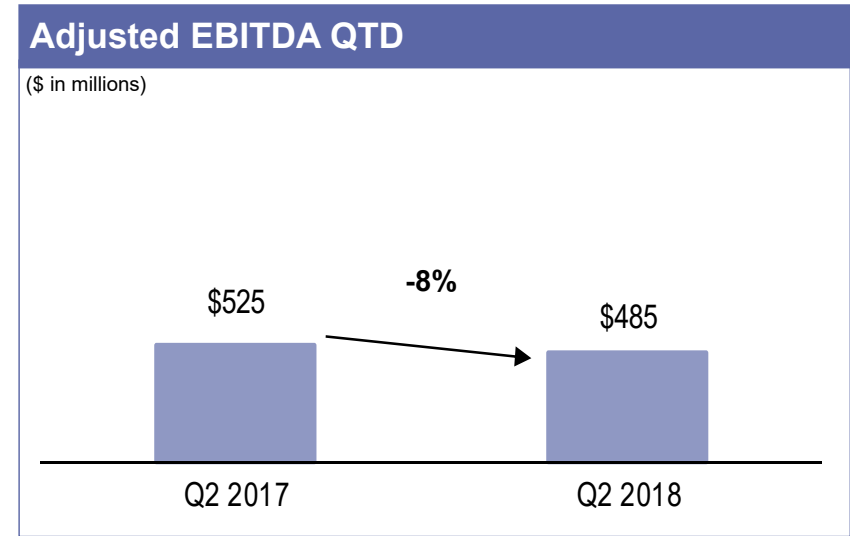
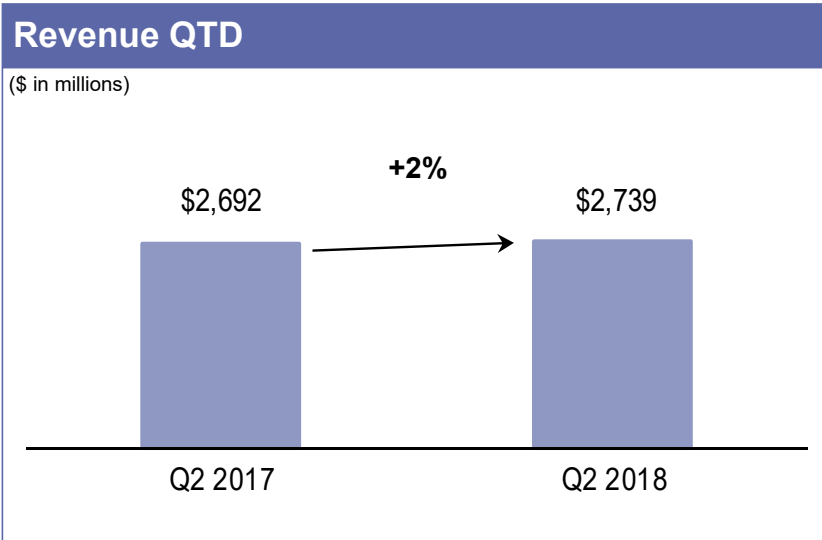
| | |
|-----------------------|-----------------------------------|
| Tom Degnan | Chief Executive Officer |
| Allen Hugli | Chief Financial Officer |
| Lance Mitchell | Reynolds Consumer Products |
| John McGrath | Pactiv Foodservice |
| John Rooney | Graham Packaging |
| John Rooney | Evergreen |
| John Rooney | Closures |

Reynolds Group Holdings Limited

Tom Degnan



Reynolds Group Revenue and Adjusted EBITDA



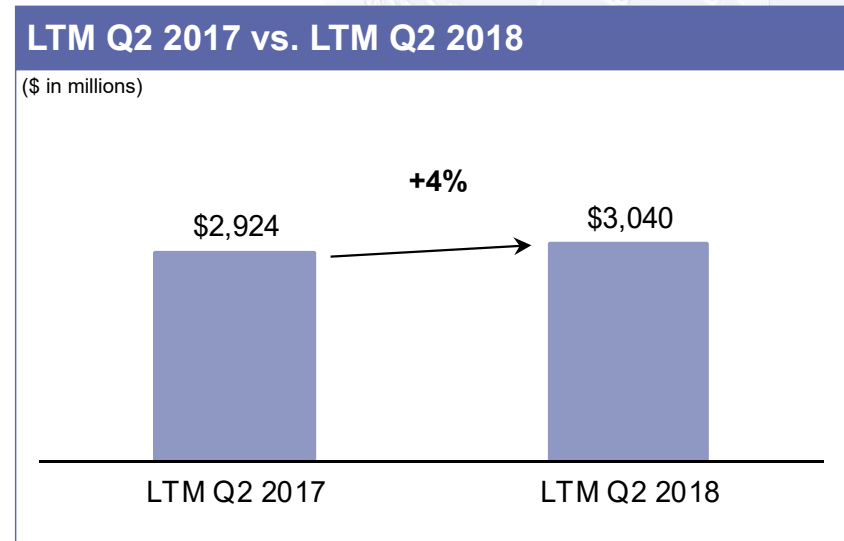
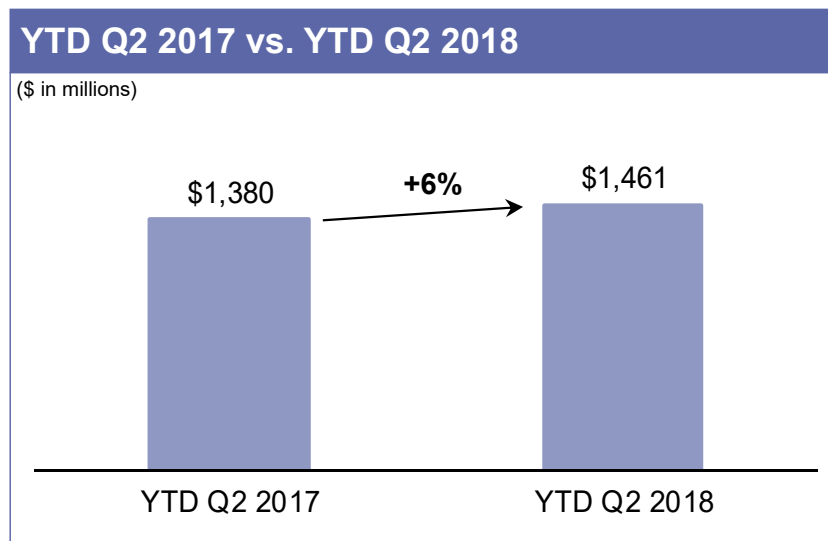
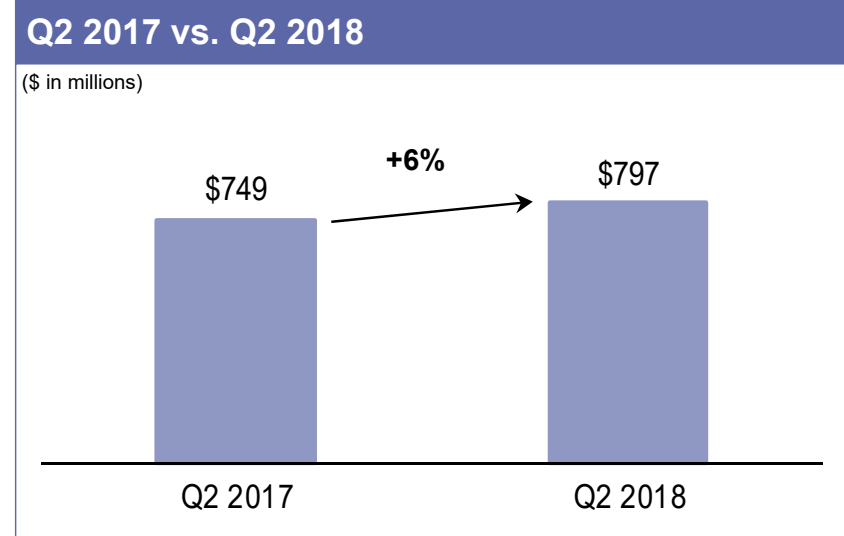
Reynolds Consumer Products

Lance Mitchell



Reynolds Consumer Products Revenue

- Revenue increased by 6% to \$797 million in Q2 2018
- Increase primarily driven by:
 - Pricing actions taken across most product lines
 - Higher sales volume
- LTM revenue increased by 4% to \$3,040 million



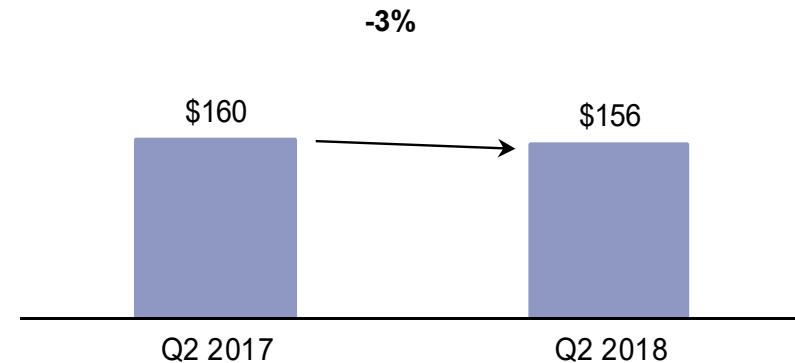
Reynolds Consumer Products Adjusted EBITDA



- Adjusted EBITDA decreased by 3% to \$156 million in Q2 2018
- Decrease primarily driven by:
 - Higher material costs and logistics costs
 - Partially offset by higher pricing
- LTM Adjusted EBITDA increased by 1% to \$632 million

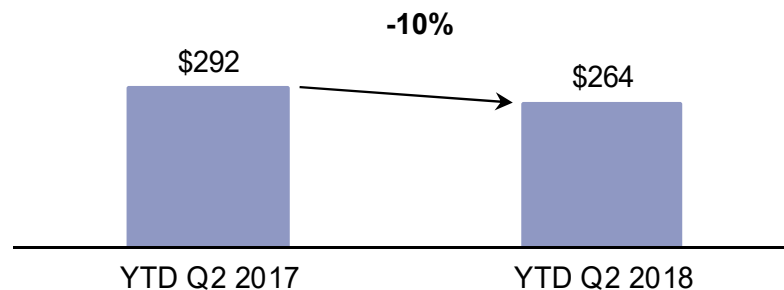
Q2 2017 vs. Q2 2018

(\$ in millions)



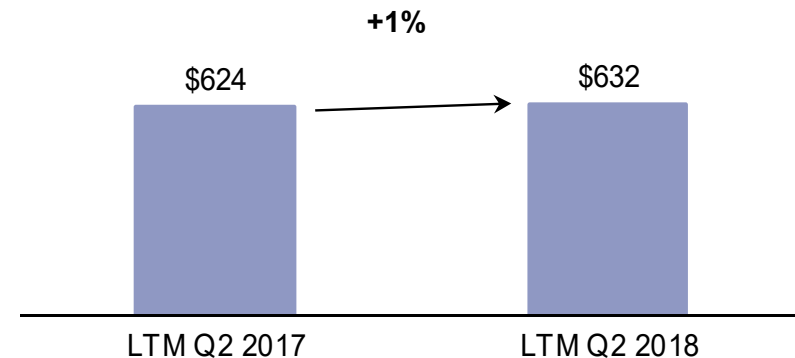
YTD Q2 2017 vs. YTD Q2 2018

(\$ in millions)



LTM Q2 2017 vs. LTM Q2 2018

(\$ in millions)



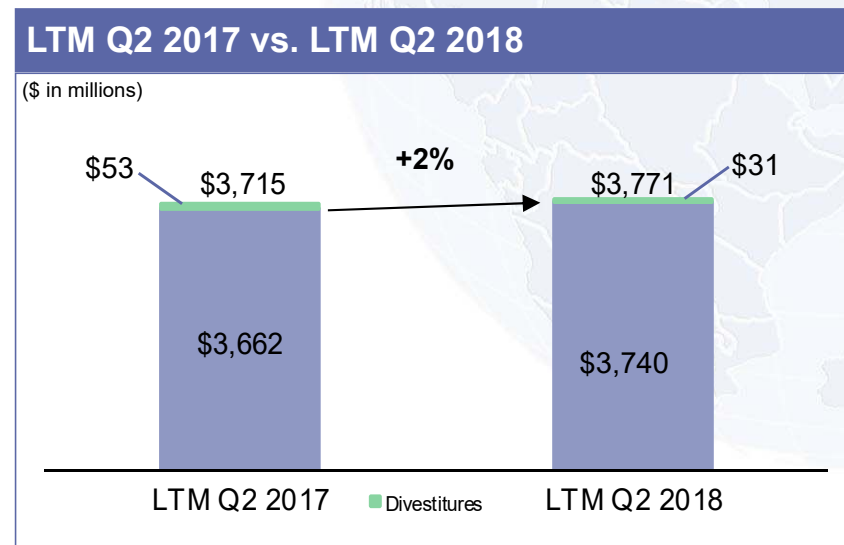
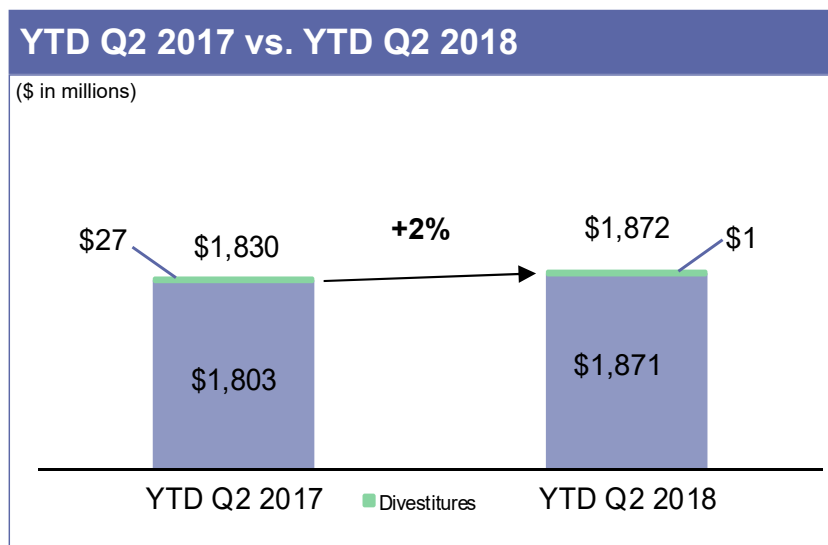
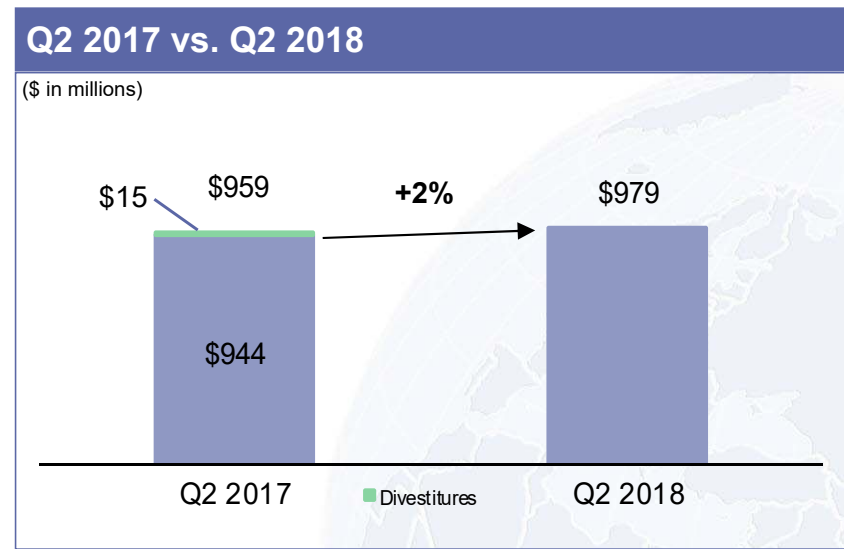
Pactiv Foodservice

John McGrath



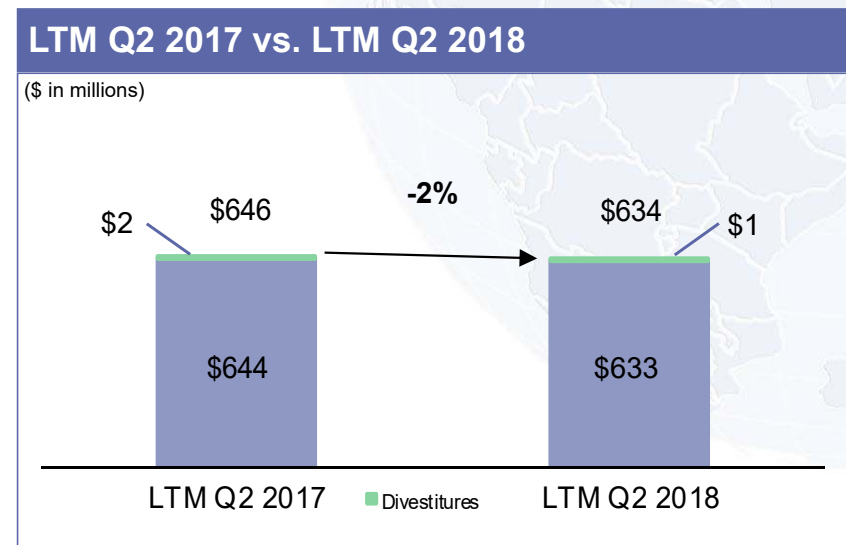
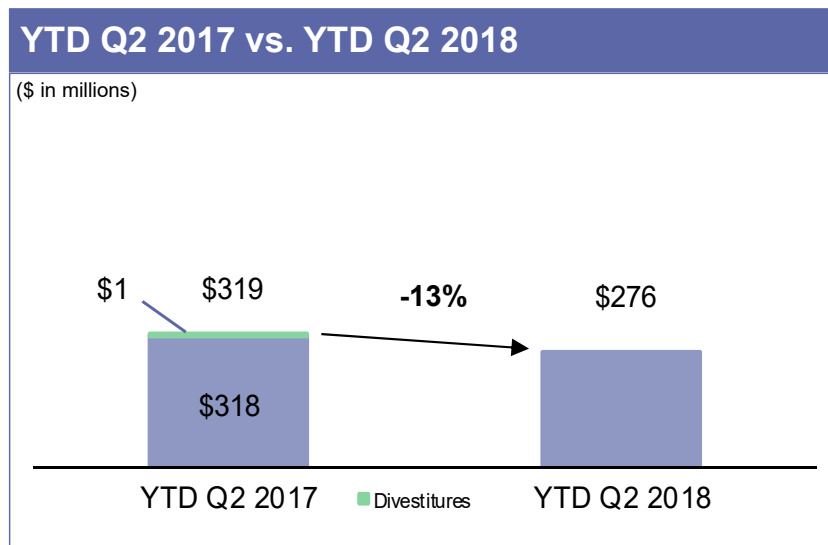
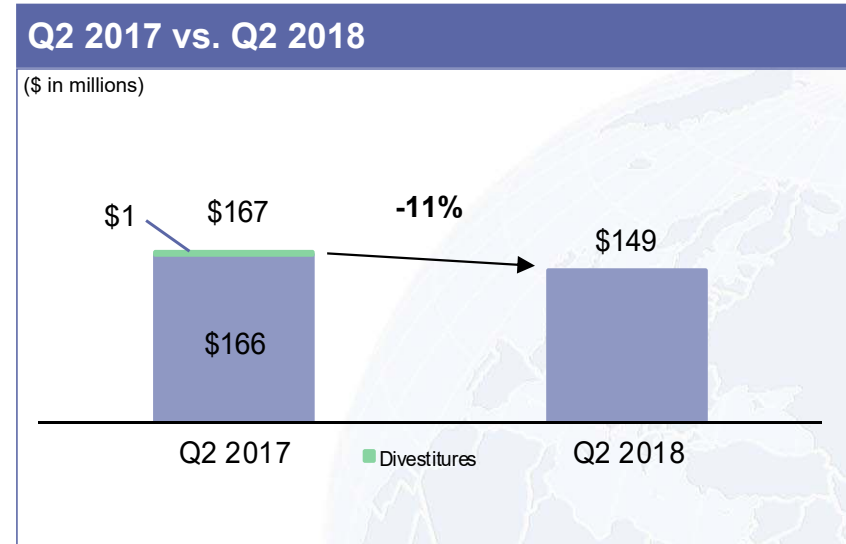
Pactiv Foodservice Revenue

- Revenue increased by 2% to \$979 million in Q2 2018
- Increase primarily driven by:
 - Favorable price pass-through, net of product mix
 - Partially offset by business divestitures
- LTM revenue increased by 2% to \$3,771 million



Pactiv Foodservice Adjusted EBITDA

- Adjusted EBITDA decreased by 11% to \$149 million in Q2 2018
- Decrease primarily driven by:
 - Higher manufacturing costs
 - Higher raw material costs
 - Higher logistics costs
 - Partially offset by increased pricing passed through
- LTM Adjusted EBITDA decreased by 2% to \$634 million



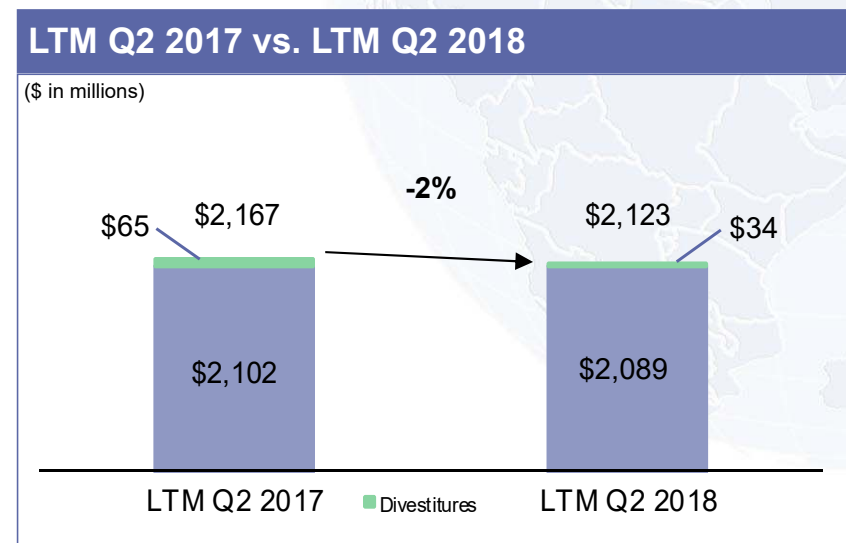
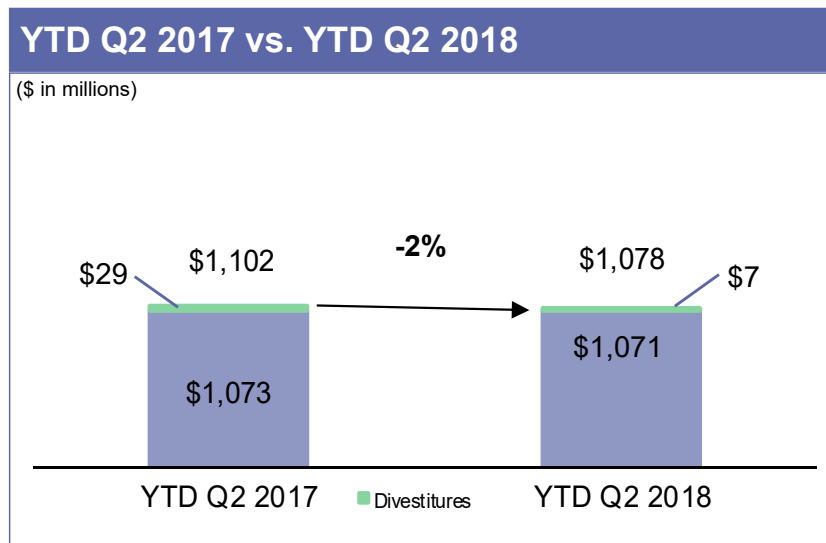
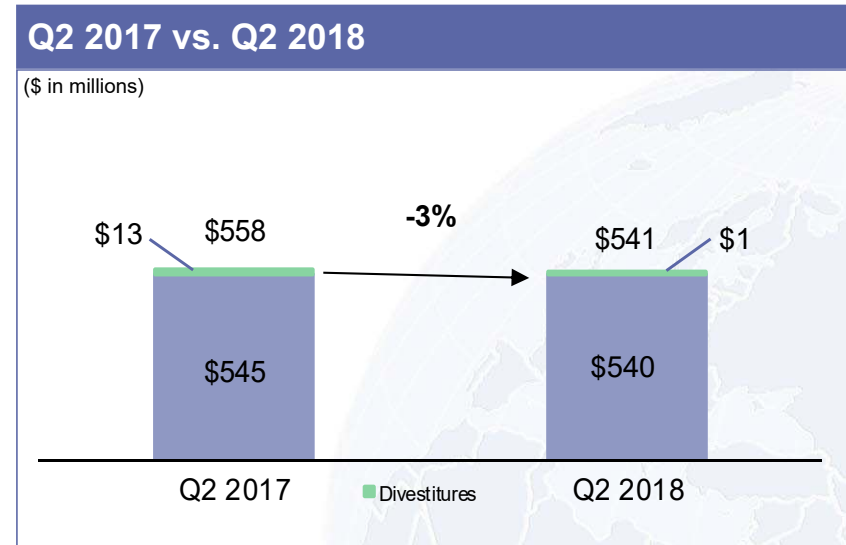
Graham Packaging

John Rooney



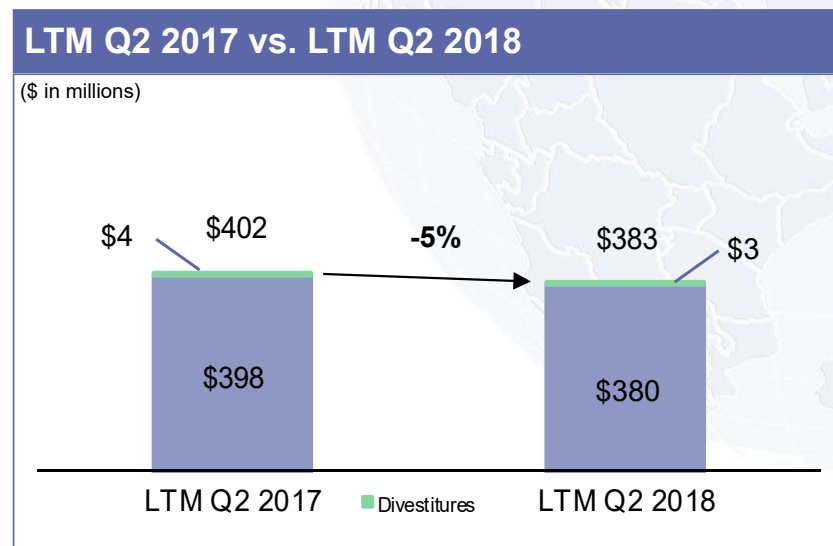
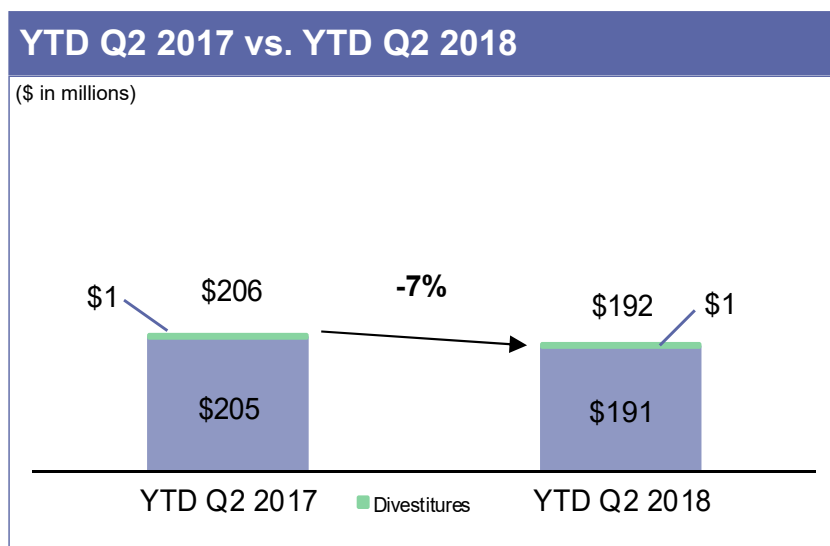
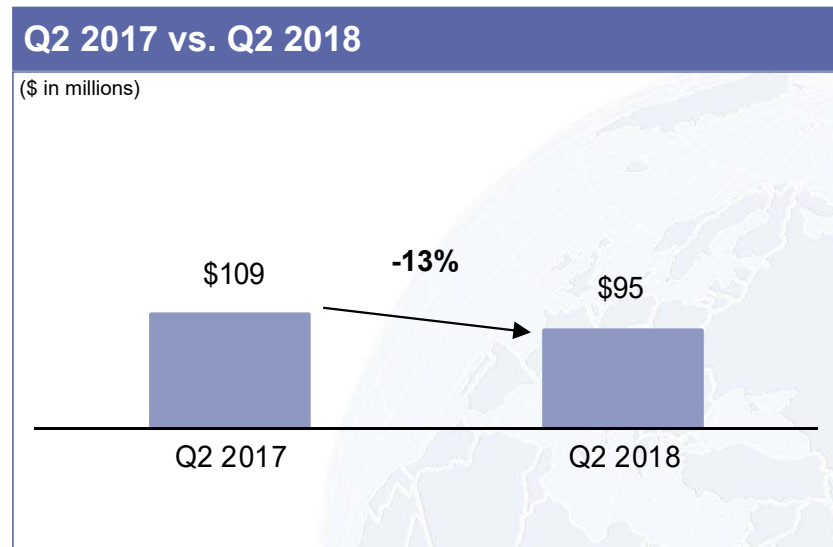
Graham Packaging Revenue

- Revenue decreased by 3% to \$541 million in Q2 2018
- Decrease primarily driven by:
 - Lower sales volume
 - Strategic business exits
 - Impact of \$10 million due to application of new revenue recognition standard
 - Partially offset by:
 - Increased pricing from higher resin costs passed through to customers
- LTM revenue decreased by 2% to \$2,123 million



Graham Packaging Adjusted EBITDA

- Adjusted EBITDA decreased by 13% to \$95 million in Q2 2018
- Decrease primarily driven by:
 - Lower sales volume
 - Decline in pricing due to contractual price movements
 - Partially offset by lower net material costs
- LTM Adjusted EBITDA decreased by 5% to \$383 million



Evergreen

John Rooney

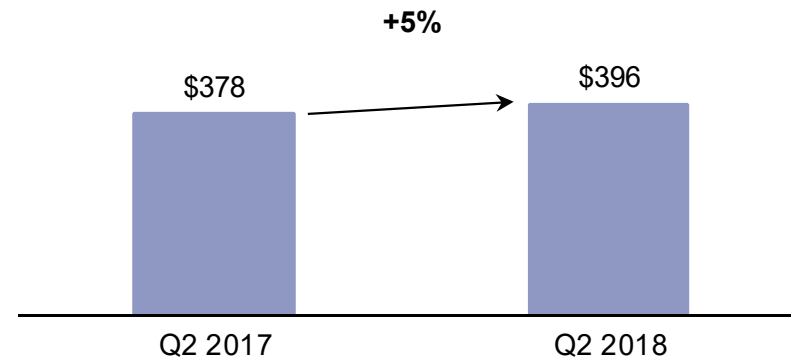


Evergreen Revenue

- Revenue increased by 5% to \$396 million in Q2 2018
- Increase primarily driven by:
 - Higher sales volume
 - Higher pricing
- LTM revenue increased by 3% to \$1,586 million

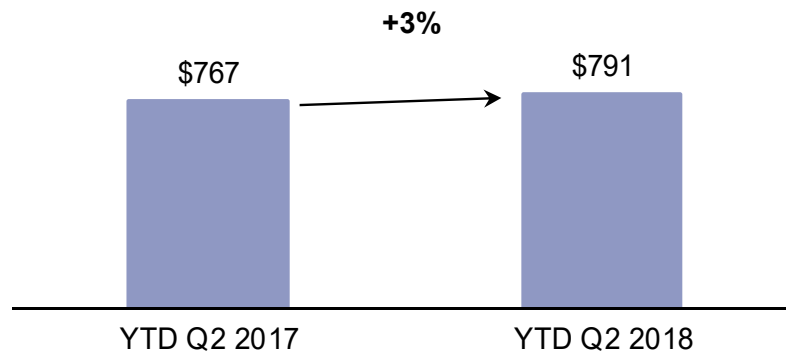
Q2 2017 vs. Q2 2018

(\$ in millions)



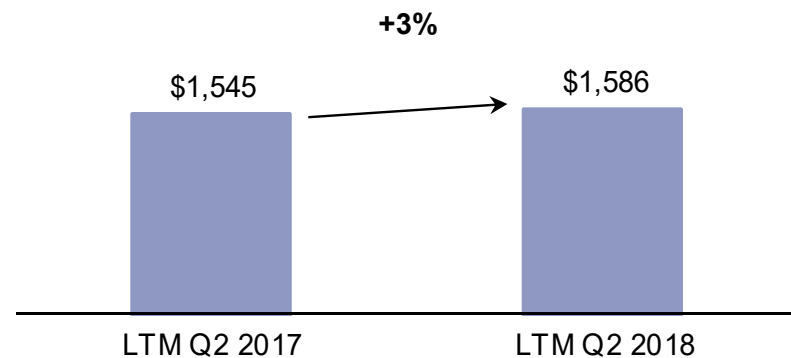
YTD Q2 2017 vs. YTD Q2 2018

(\$ in millions)



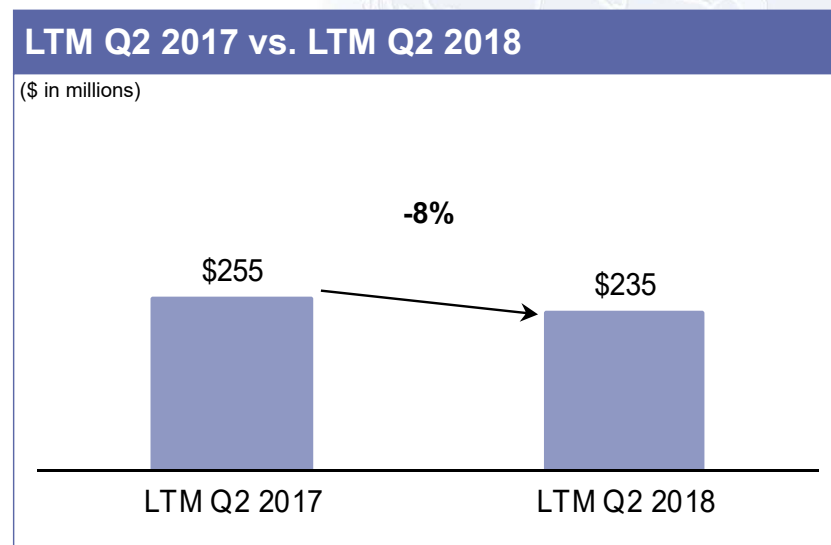
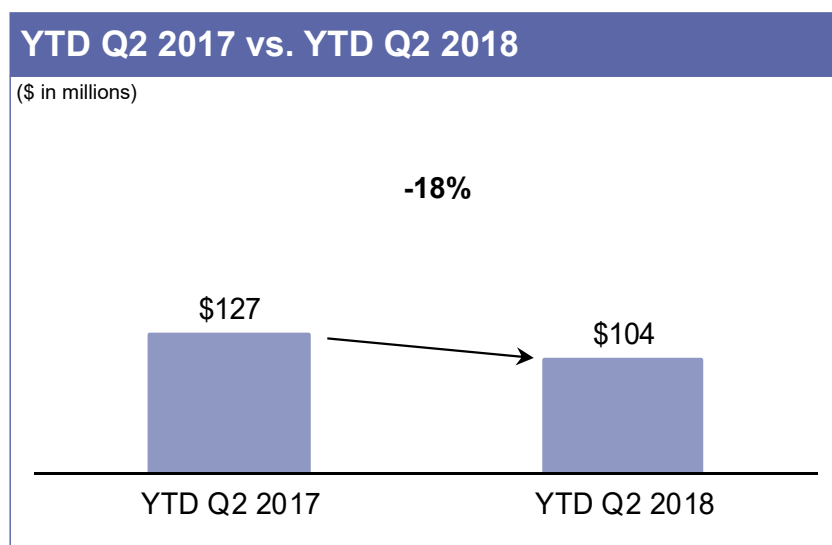
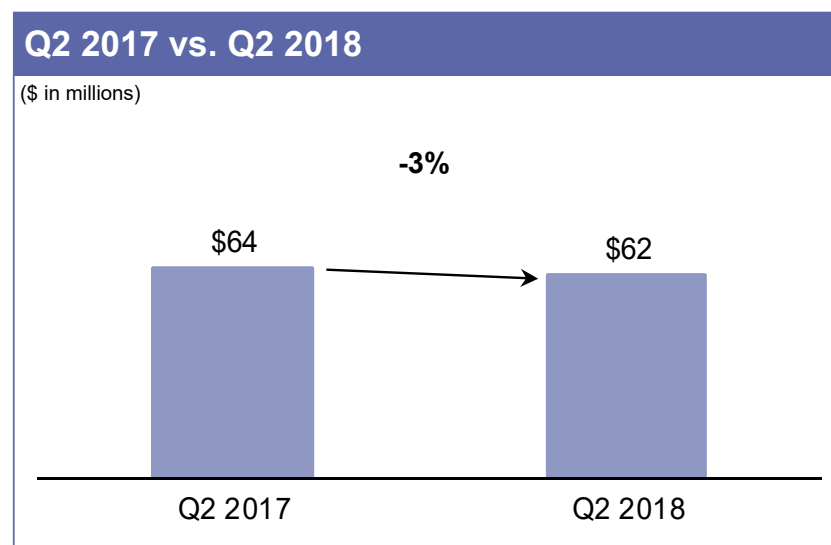
LTM Q2 2017 vs. LTM Q2 2018

(\$ in millions)



Evergreen Adjusted EBITDA

- Adjusted EBITDA decreased by 3% to \$62 million in Q2 2018
- Decrease primarily driven by:
 - Higher raw materials costs
 - Partially offset by higher pricing and lower employee-related expenses
- LTM Adjusted EBITDA decreased by 8% to \$235 million



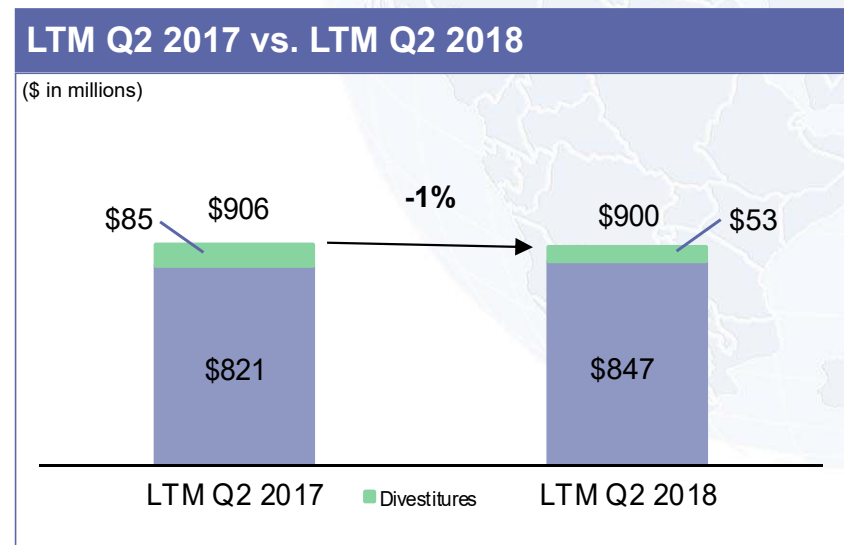
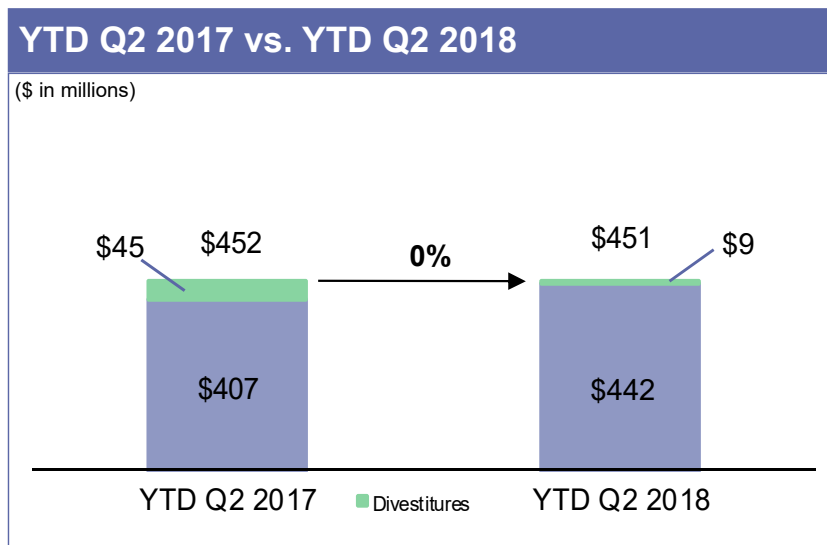
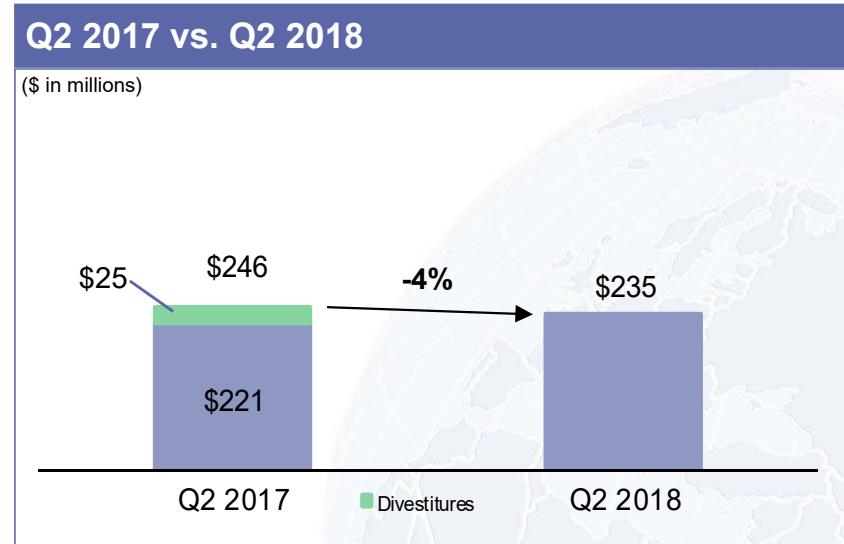
Closures

John Rooney



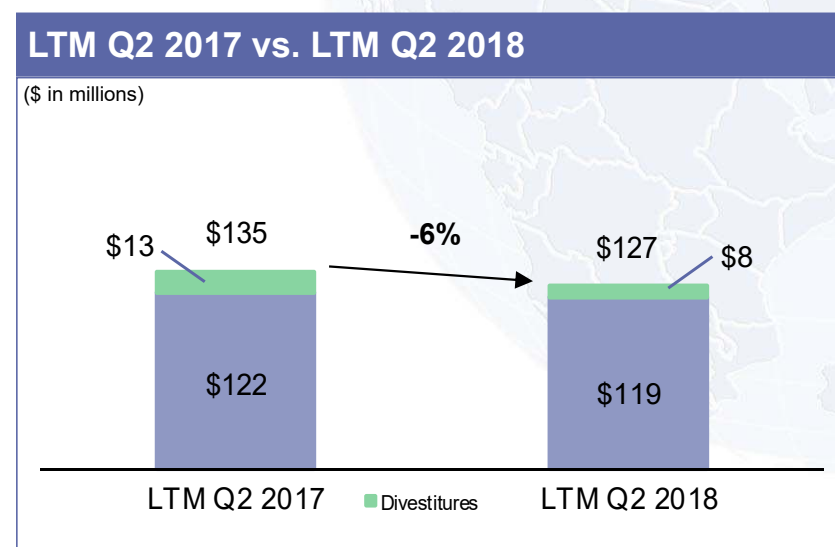
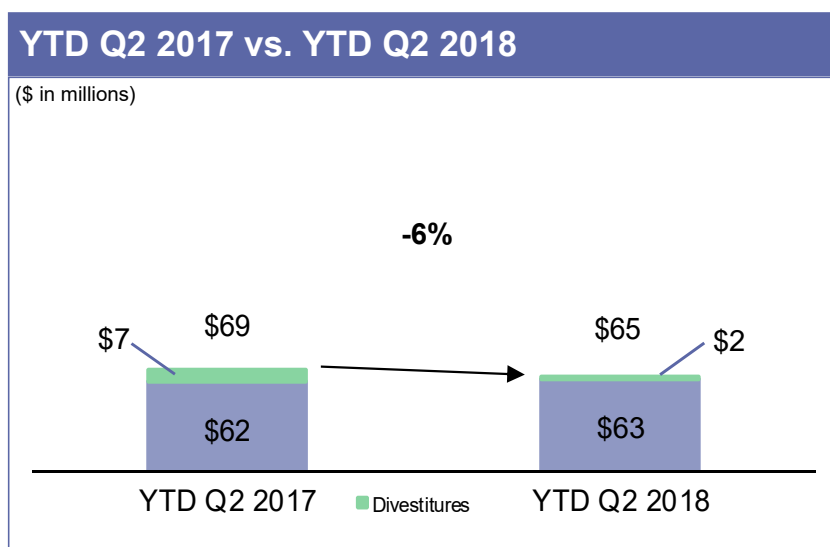
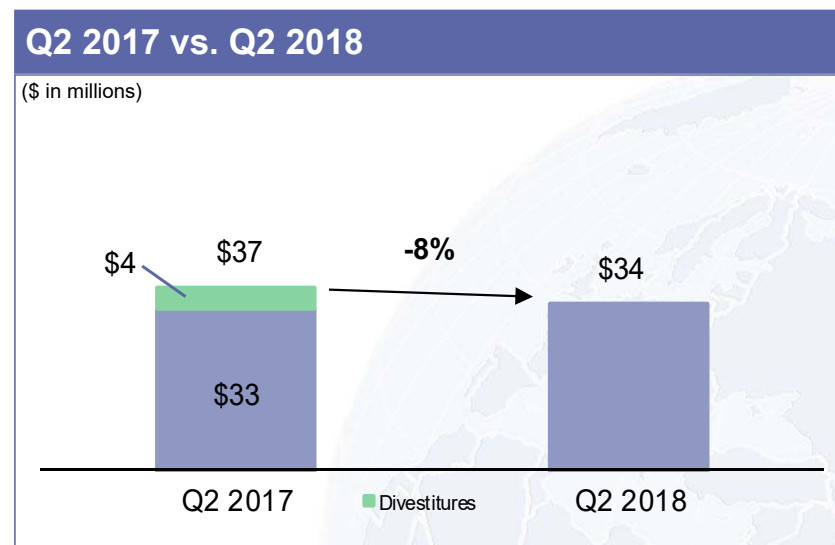
Closures Revenue

- Revenue decreased by 4% to \$235 million in Q2 2018
- Decrease primarily driven by:
 - A strategic business exit
 - Partially offset by:
 - Increase in pricing from higher resin costs passed through to customers
 - Higher sales volume
- LTM revenue decreased by 1% to \$900 million



Closures Adjusted EBITDA

- Adjusted EBITDA decreased by 8% to \$34 million in Q2 2018
- Decrease primarily driven by:
 - Strategic business exit
 - Lower pricing due to competitive pressures
 - Partially offset by lower net material costs
- LTM Adjusted EBITDA decreased by 6% to \$127 million



Reynolds Group Financial Overview

Allen Hugli

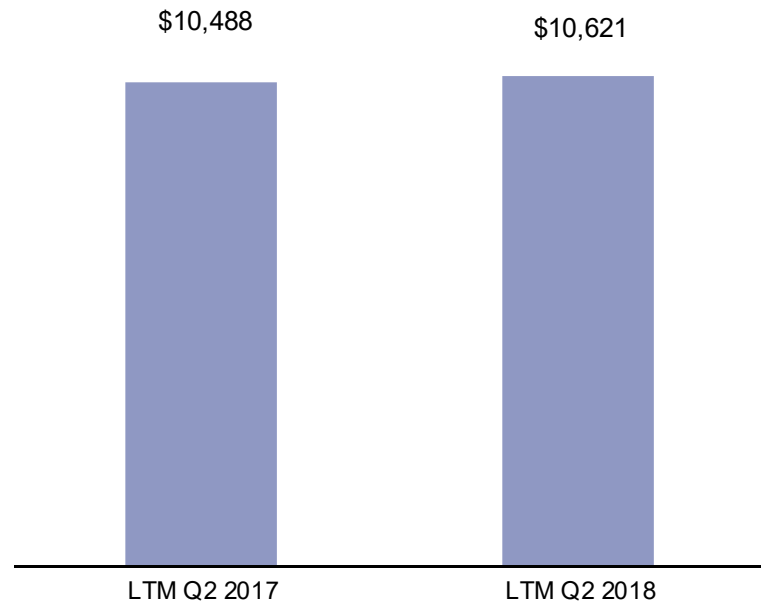


Reynolds Group Revenue and Adjusted EBITDA



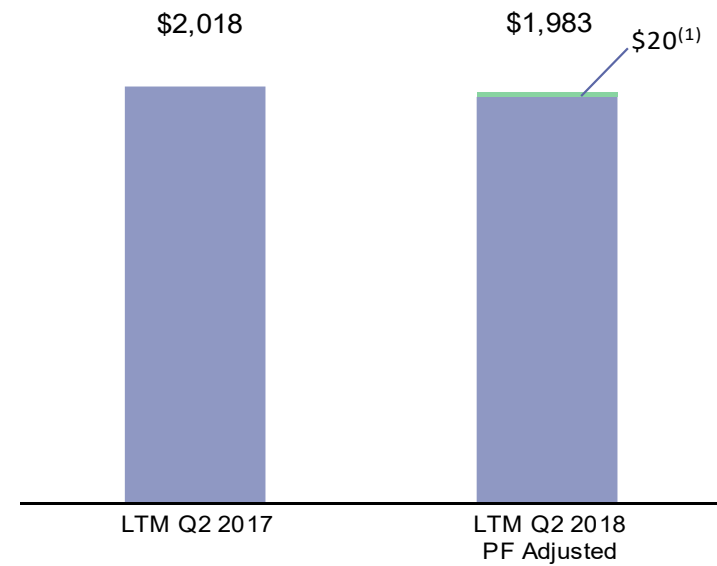
Revenue

(\$ in millions)



Adjusted EBITDA

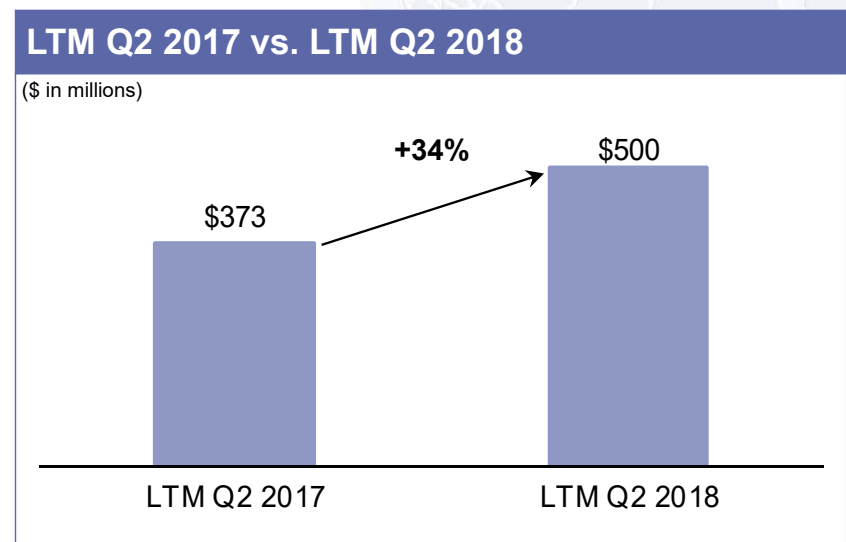
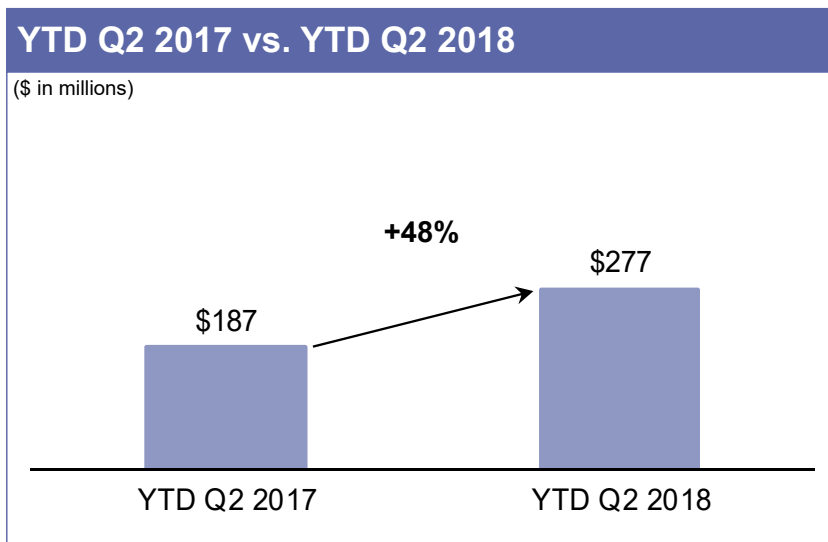
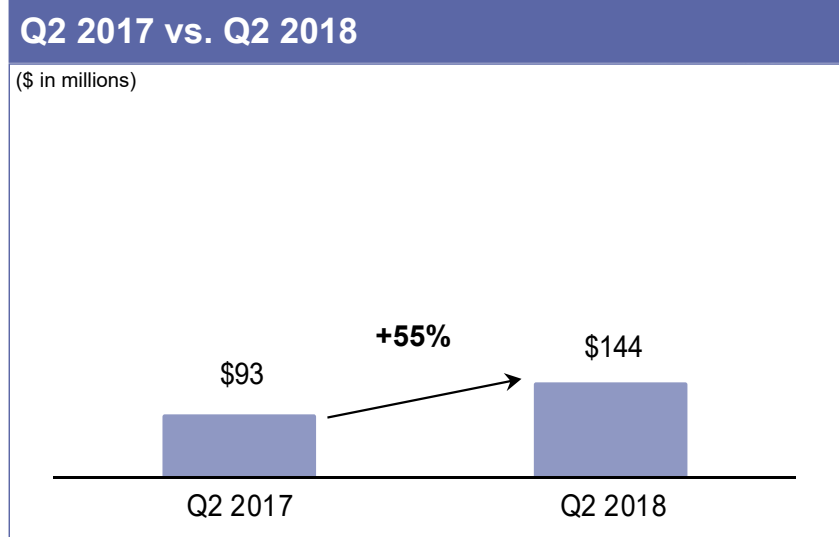
(\$ in millions)



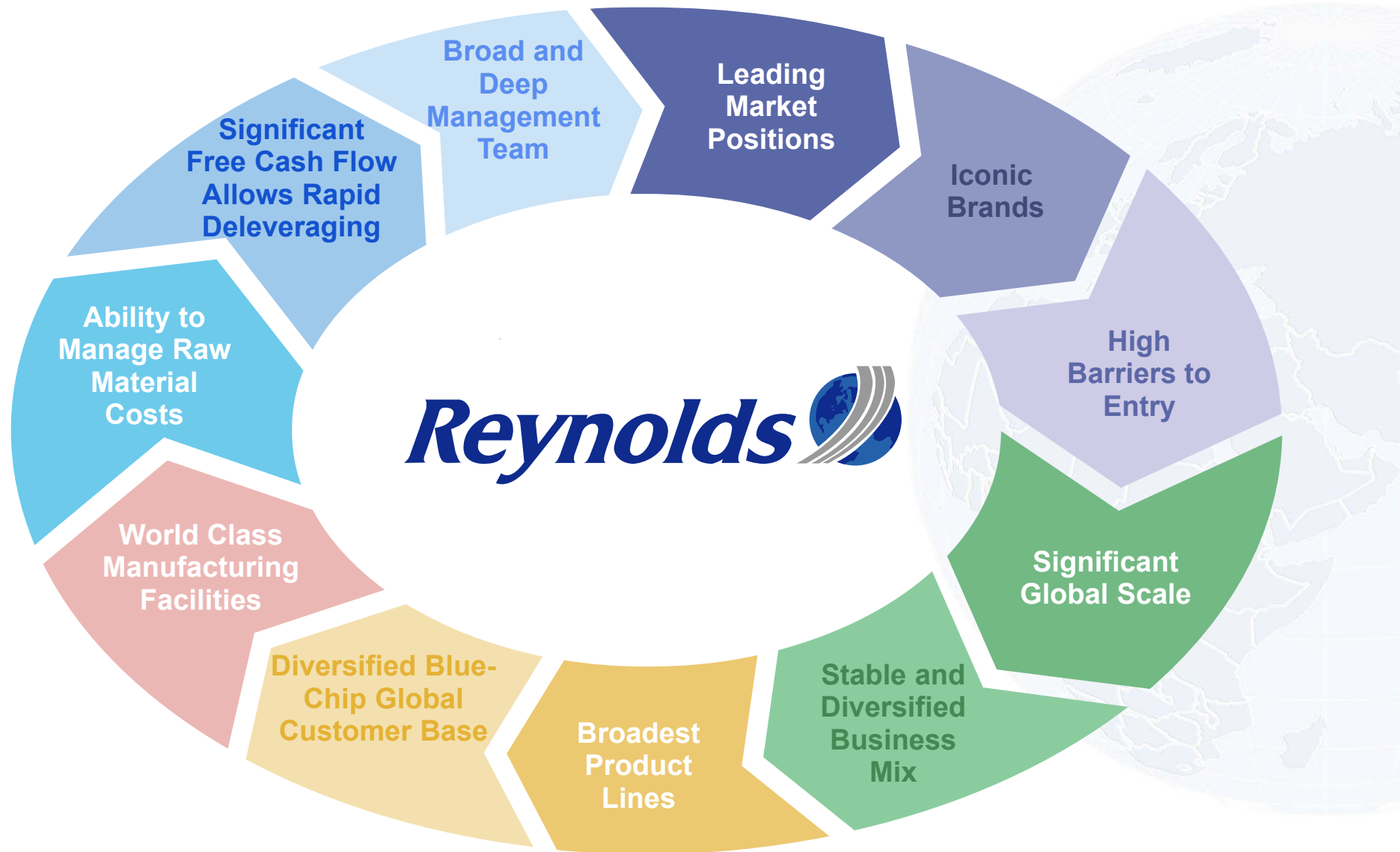
(1) Annualization impact of cost savings programs and of acquisitions/divestitures.

Reynolds Group Capital Expenditures

- Capital expenditures increased from \$93 million to \$144 million in Q2 2018
- Increase primarily due to new projects to reduce the Group's cost base and to meet customer requirements



Key Investment Highlights



Appendix



Reynolds Group Revenue and Adjusted EBITDA by Segment



(In \$ millions)

| | For the six months ended June 30, 2018 | | | | | | |
|-----------------------------|--|-----------------------|---------------------|-----------|----------|----------------------------|-------|
| | Reynolds Consumer Products | Pactiv Foodservice | Graham Packaging | Evergreen | Closures | Corporate / Unallocated | Total |
| Total external revenue | 1,379 | 1,608 | 1,078 | 743 | 432 | - | 5,240 |
| Total inter-segment revenue | 82 | 264 | - | 48 | 19 | (413) | - |
| Total segment revenue | 1,461 | 1,872 | 1,078 | 791 | 451 | (413) | 5,240 |
| Adjusted EBITDA | 264 | 276 | 192 | 104 | 65 | (24) | 877 |

(In \$ millions)

| | For the six months ended June 30, 2017 | | | | | | |
|-----------------------------|--|-----------------------|---------------------|-----------|----------|----------------------------|-------|
| | Reynolds Consumer Products | Pactiv Foodservice | Graham Packaging | Evergreen | Closures | Corporate / Unallocated | Total |
| Total external revenue | 1,305 | 1,582 | 1,102 | 710 | 444 | - | 5,143 |
| Total inter-segment revenue | 75 | 248 | - | 57 | 8 | (388) | - |
| Total segment revenue | 1,380 | 1,830 | 1,102 | 767 | 452 | (388) | 5,143 |
| Adjusted EBITDA | 292 | 319 | 206 | 127 | 69 | (21) | 992 |

EBITDA Reconciliation

(\$ in millions)

| | LTM 6/30/2018 |
|---|---------------|
| Total revenue | 10,621 |
| Gross profit | 2,211 |
| (Expenses) and other income | (1,082) |
| Earnings before interest and tax ("EBIT") from continuing operations | 1,129 |
| Financial income (expenses) | (854) |
| Profit (loss) before income tax | 275 |
| Income tax (expense) benefit | (9) |
| Profit (loss) from continuing operations | 266 |
| | |
| Earnings before interest and tax ("EBIT") from continuing operations | 1,129 |
| Depreciation and amortization from continuing operations | 672 |
| Earnings before interest, tax, depreciation and amortization ("EBITDA") from continuing operations | 1,801 |

Pro Forma Adjusted EBITDA

(\$ in millions)

| | Pro Forma LTM 6/30/2018 |
|--|----------------------------|
| Reynolds Group EBITDA | \$1,801 |
| Asset impairment charges, net of reversals | 56 |
| (Gain) / loss on sale of businesses and properties | (9) |
| Non-cash pension expense, net of settlement gain | 51 |
| Operational process engineering-related consultancy costs | 20 |
| Related party management fee | 30 |
| Restructuring costs, net of reversals | 18 |
| Other | (4) |
| Reynolds Group Adjusted EBITDA from continuing operations | \$1,963 |
| Annualization of cost savings programs | 32 |
| Full period estimated effect of divestitures | (12) |
| Reynolds Group Pro Forma Adjusted EBITDA from continuing operations | \$1,983 |

Capitalization Summary

(\$ in millions)

| | LTM 6/30/2018 | Net Multiple of EBITDA ⁽¹⁾ |
|---|-----------------|---------------------------------------|
| Cash | \$438 | |
| Senior Secured Term Loans | \$3,551 | |
| Senior Secured Notes | 5,832 | |
| Securitization Facility ⁽¹⁾ | 420 | |
| Other Secured Debt ⁽²⁾ | 20 | |
| Total Secured Debt | \$9,823 | 4.5x |
| Senior Unsecured Notes | 800 | |
| Total Senior Guaranteed Debt | \$10,623 | 4.9x |
| Pactiv Unsecured Notes | 476 | |
| Total Debt⁽³⁾ | \$11,099 | 5.2x |
| Pro Forma Adjusted EBITDA from continuing operations⁽⁴⁾ | \$1,983 | |

- (1) Under the credit agreement, the Securitization Facility is excluded from Total Debt for the purpose of the calculation of the Total Secured Leverage Ratio. All leverage ratios in the table above are calculated excluding the Securitization Facility.
- (2) Consists of local working capital facilities and finance leases.
- (3) Excludes derivative liabilities of \$4 million.
- (4) Adjusted for full period effect of implemented cost savings programs, acquisition synergies and business acquisitions and divestitures.